

Session : 2.1.1

## Predictive Maintenance trends & insights based on a 2018 market survey in North-West Europe

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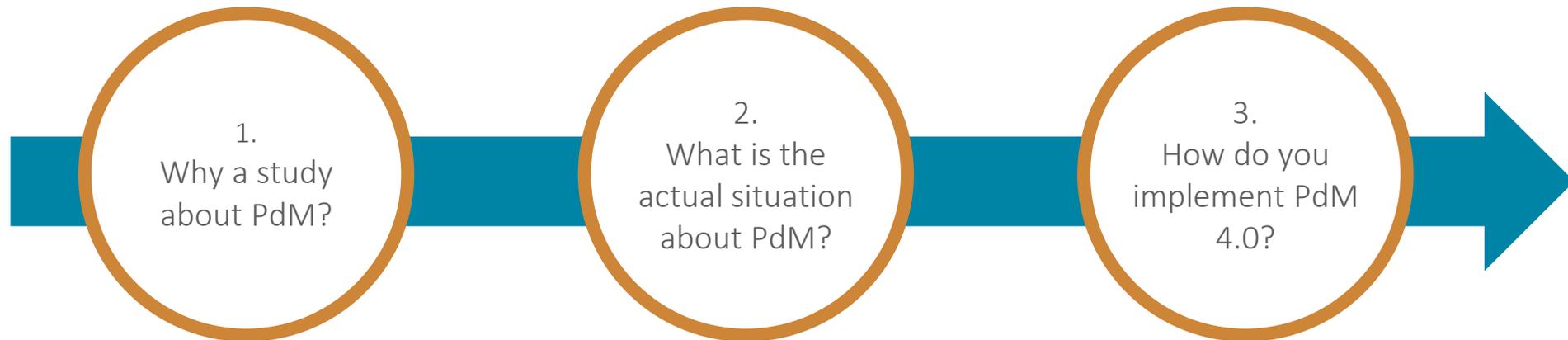
Senior Manager

PwC



# Agenda

## Steps



# Predictive Maintenance (PdM) is not new...



Visual inspection



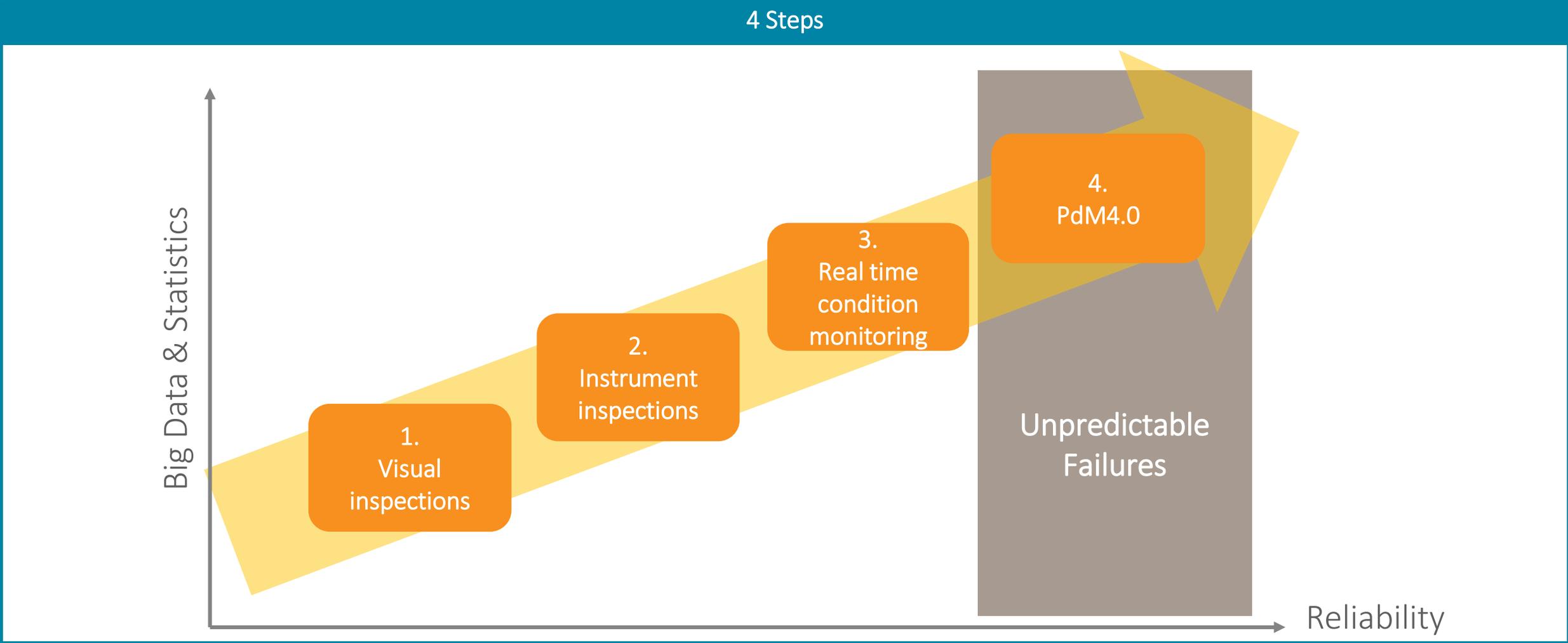
Instrument inspection



Real time condition monitoring



# The PdM Maturity Matrix



# Definition of PdM 4.0

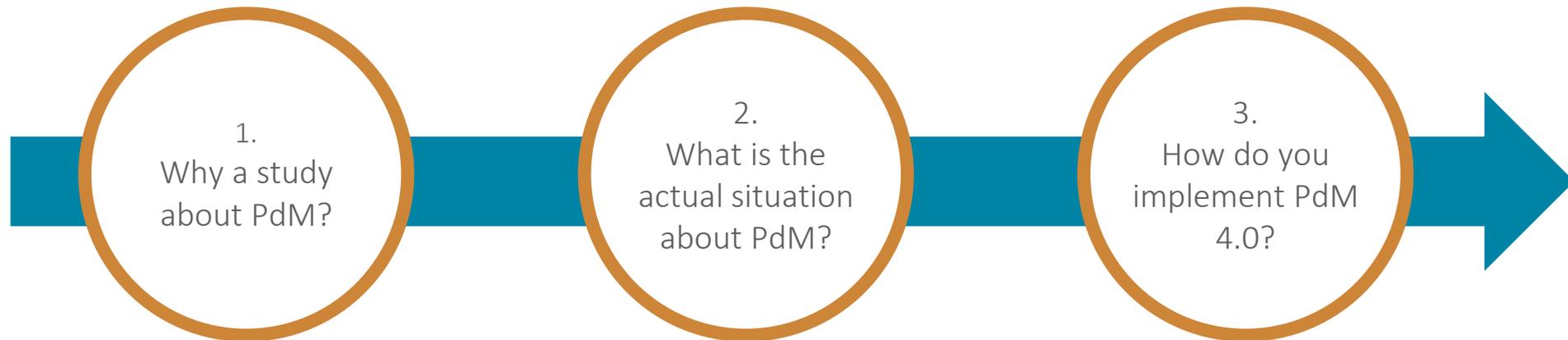


## Definition

- **Predicting** future failures of an installation and **prescribing** the most effective preventive measure (when and what) by applying advanced **big data analytics** techniques with data about :
  - Technical **condition** of the installation
  - How to **use** the installation
  - The **environment** of the installation
  - The maintenance **history**
  - Standard maintenance **tasks**
  - **Comparable installations** inside and outside the company

# Agenda

## Steps



# PdM Market Survey

## Country focus



## Insights

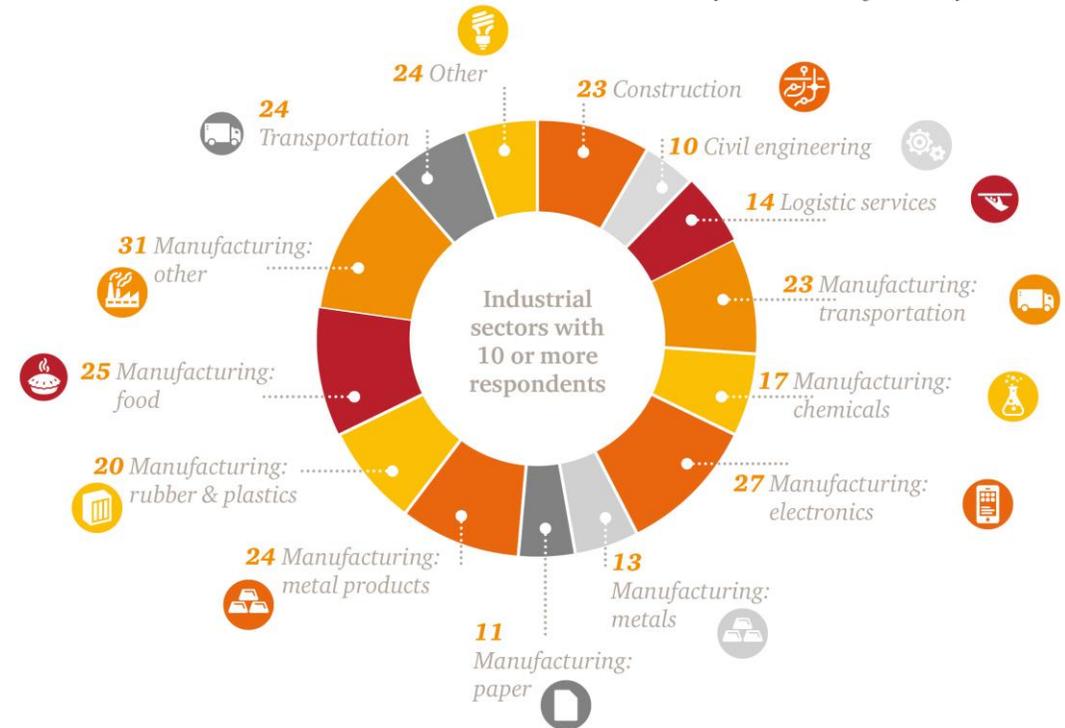
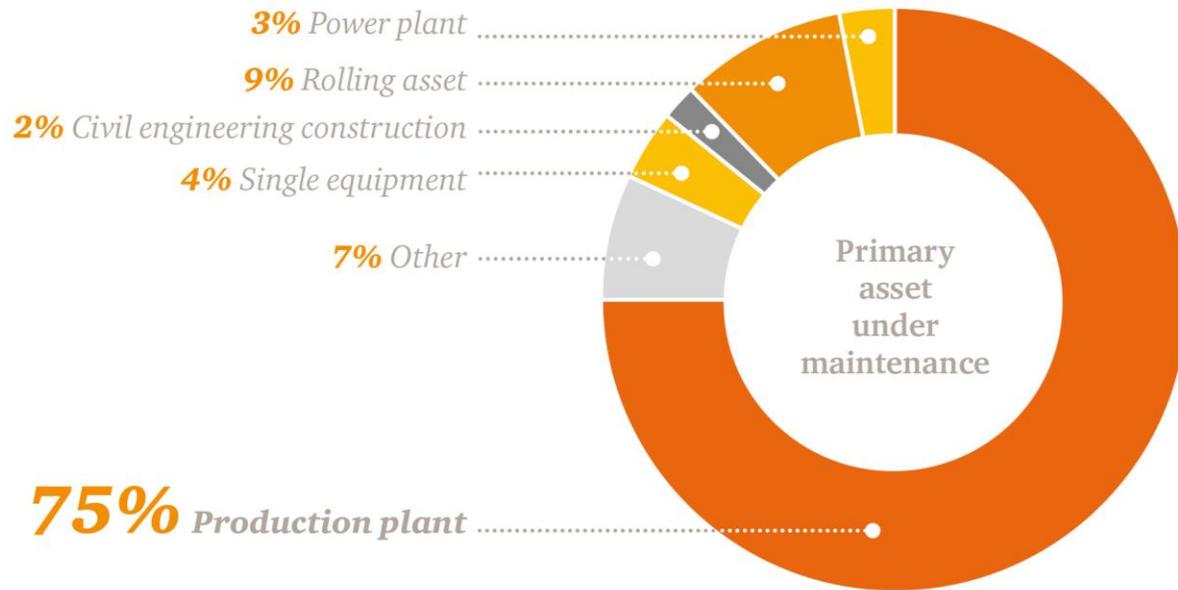
- Goal: Measure the PdM maturity and –strategy
- Involved countries:  
**Belgium, The Netherlands & Germany**
- Feedback 2017: **282 companies**
- Feedback 2018: **268 companies**
- Organizers: **Mainnovation & PwC**
- Survey executed by: **Kantar TNS**

# 2018: Feedback from 268 companies

## Distribution of the involved sectors & industries (all companies > 100 FTE)

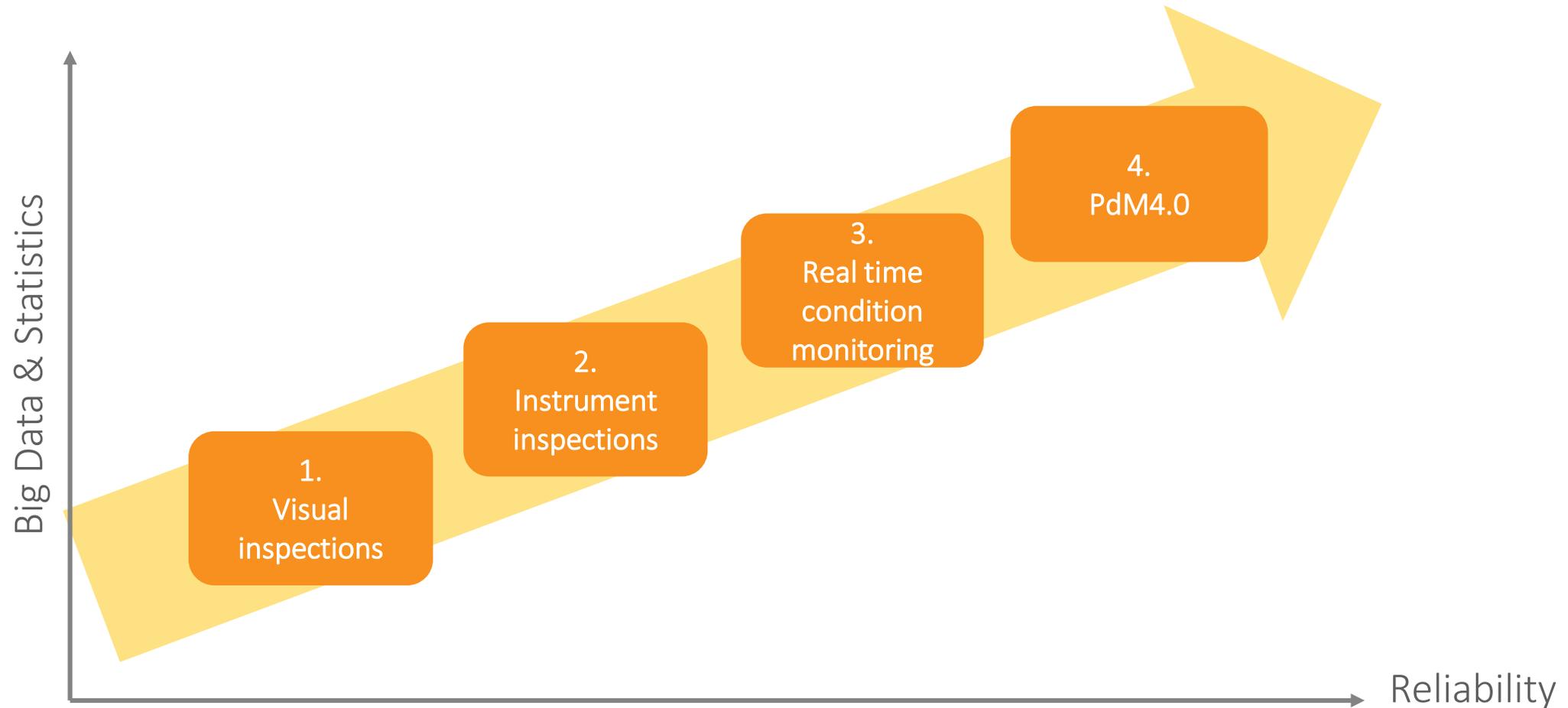
Country	Respondents
The Netherlands	102
Germany	95
Belgium	71

The survey was conducted during June and July 2018.



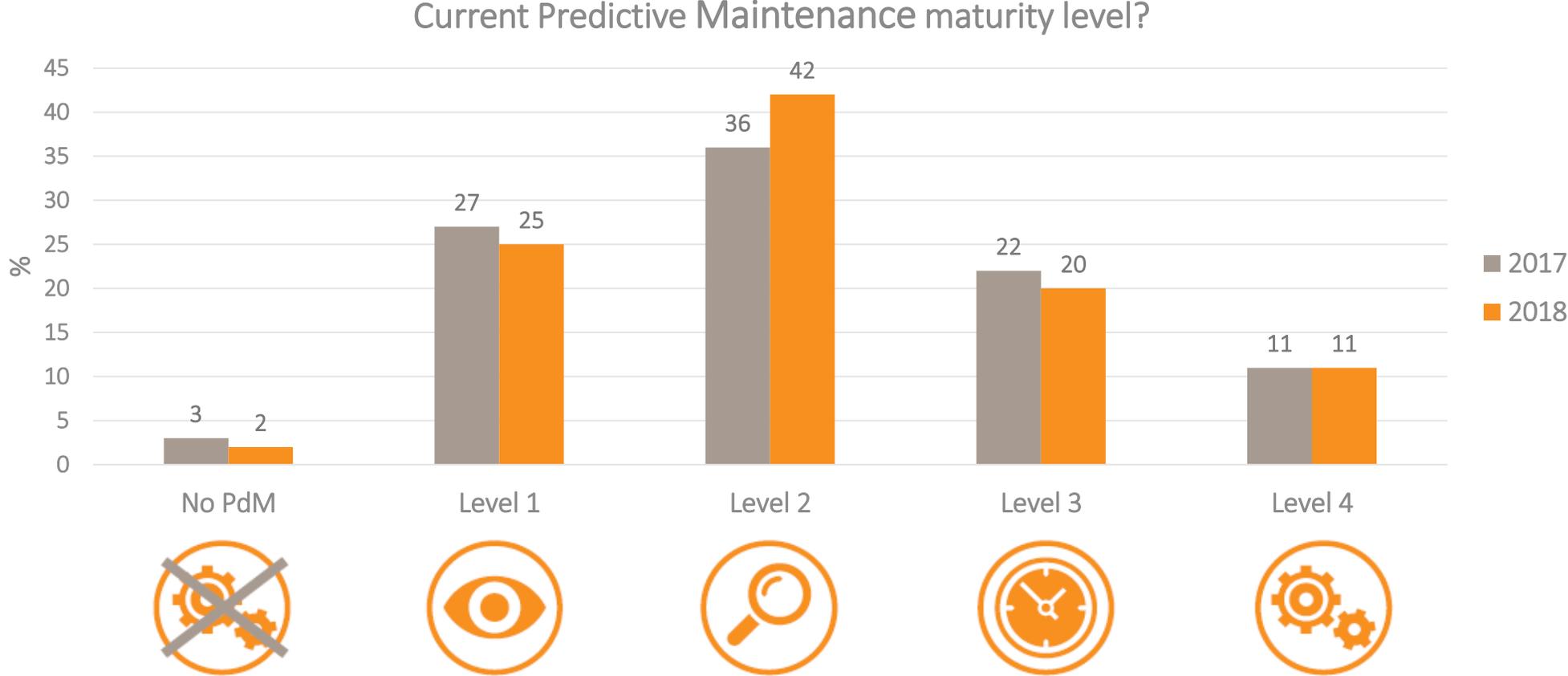
# The PdM Maturity Matrix

4 Steps



# Current Maturity in PdM

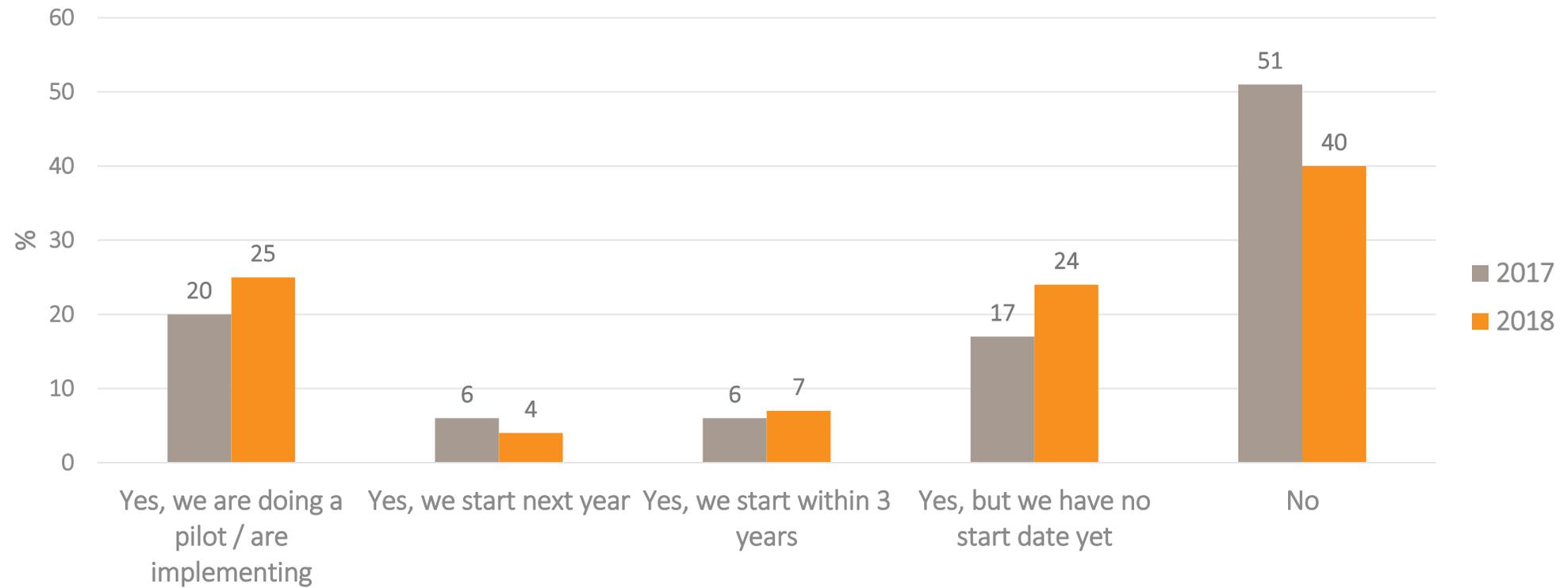
## Different levels



# Plans for PdM 4.0

Is PdM 4.0 on the agenda?

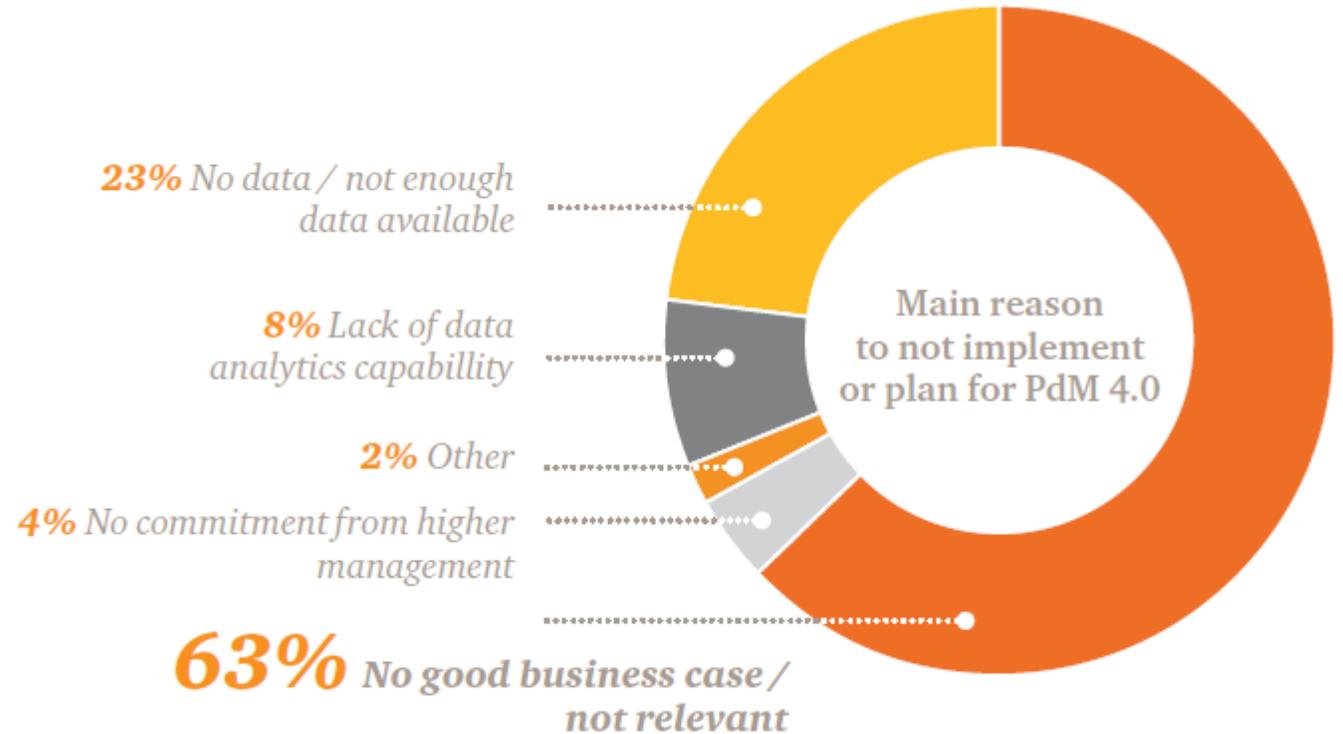
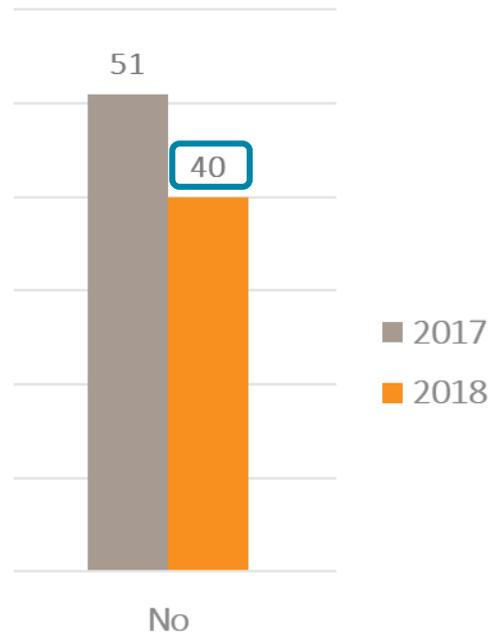
Future plans for PdM 4.0



# No Future plans for PdM 4.0

## Why companies do not want to implement PdM 4.0?

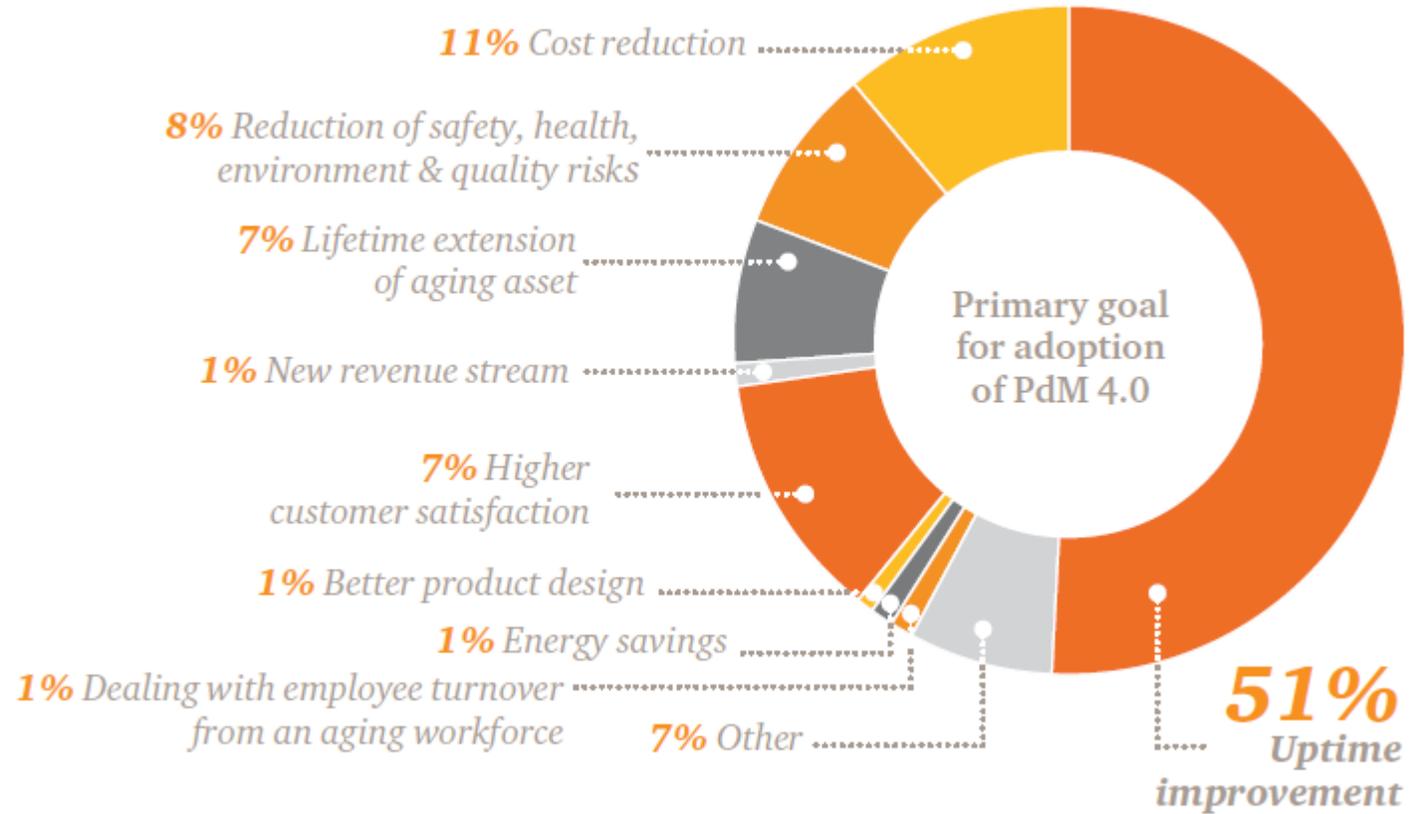
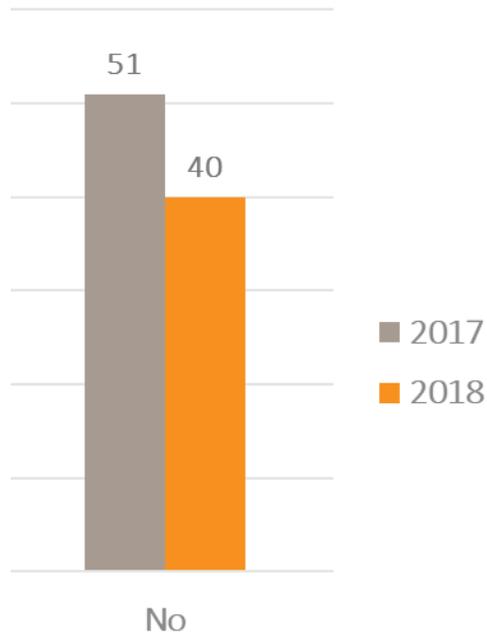
### Future plans for PdM 4.0



# Yes, future plans for PdM 4.0

## Companies' goals for adopting PdM 4.0?

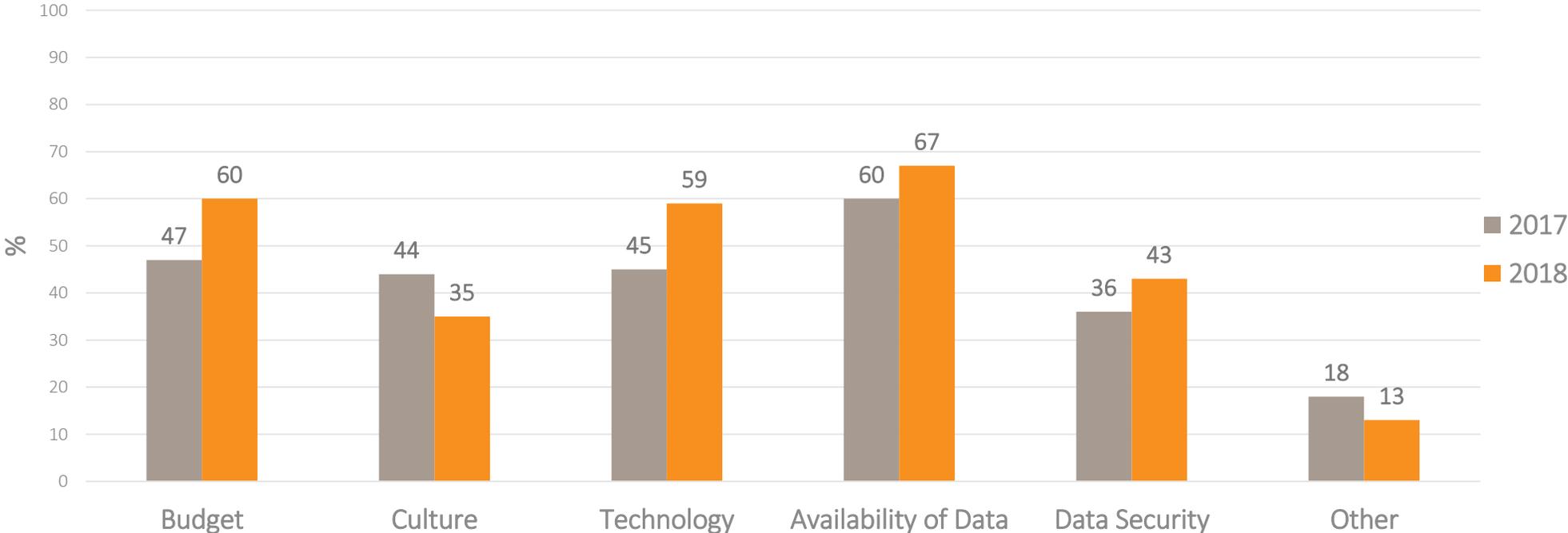
### Future plans for PdM 4.0



# Critical success factors

Success factors?

Critical success factors for a successful PdM 4.0 implementation



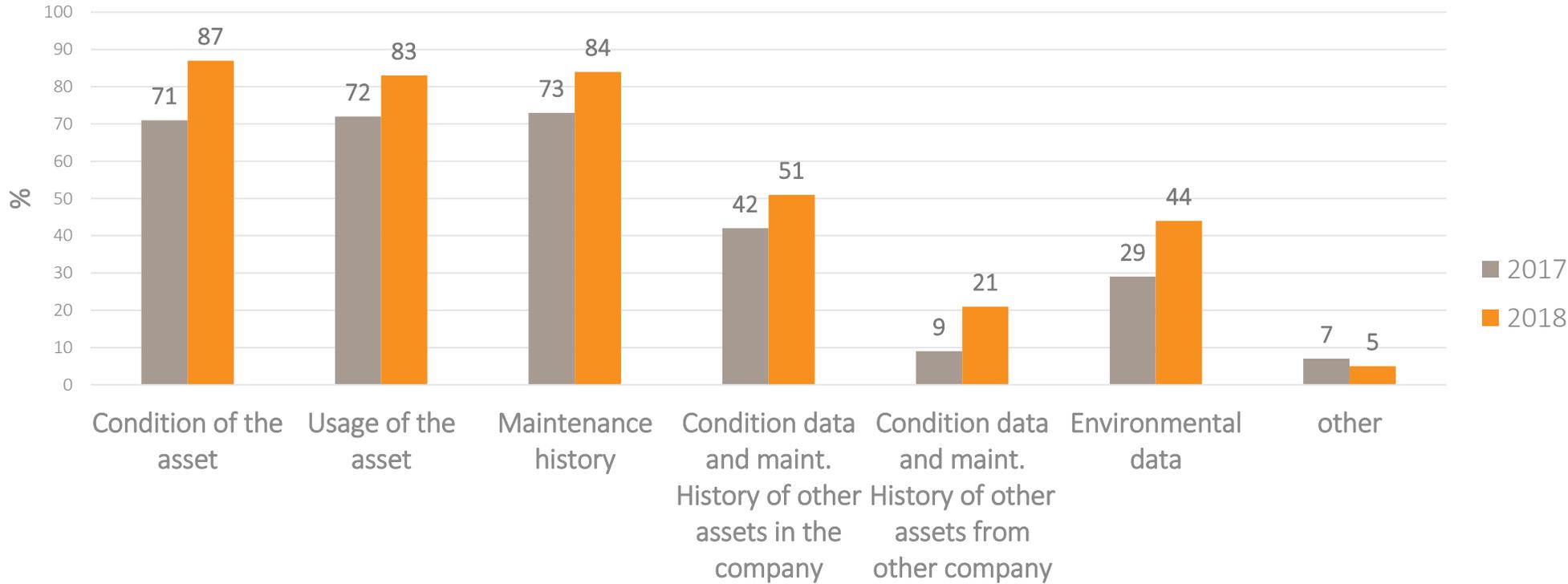
# PdM Maturity Stages

Capability	1. Visual Inspections	2. Instrument Inspections	3. Real Time Conditions Monitoring	4. PdM4.0
<b>Processes</b> 	<ul style="list-style-type: none"> <li>- periodic inspection (physical)</li> <li>- checklist</li> <li>- paper recording</li> </ul>	<ul style="list-style-type: none"> <li>- periodic inspection (physical)</li> <li>- instruments</li> <li>- digital recording</li> </ul>	<ul style="list-style-type: none"> <li>- continuous inspection (remote)</li> <li>- sensors</li> <li>- digital recording</li> </ul>	<ul style="list-style-type: none"> <li>- continuous inspection (remote)</li> <li>- sensors and other data</li> <li>- digital recording</li> </ul>
<b>Content</b> 	<ul style="list-style-type: none"> <li>- paper based condition data</li> <li>- multiple inspection points</li> </ul>	<ul style="list-style-type: none"> <li>- digital condition data</li> <li>- single inspection points</li> </ul>	<ul style="list-style-type: none"> <li>- digital condition data</li> <li>- multiple inspection points</li> </ul>	<ul style="list-style-type: none"> <li>- digital condition data</li> <li>- multiple inspection points</li> <li>- digital environment data</li> <li>- digital maintenance history</li> </ul>
<b>Performance Measurement</b> 	<ul style="list-style-type: none"> <li>- visual norm verification</li> <li>- paper based trend analyses</li> <li>- prediction by expert opinion</li> </ul>	<ul style="list-style-type: none"> <li>- automatic norm verification</li> <li>- digital trend analyses</li> <li>- prediction by expert opinion</li> </ul>	<ul style="list-style-type: none"> <li>- automatic norm verification</li> <li>- digital trend analyses</li> <li>- monitoring by CM software</li> </ul>	<ul style="list-style-type: none"> <li>- automatic norm verification</li> <li>- digital trend analyses</li> <li>- prediction by statistical software</li> <li>- advanced decision support</li> </ul>
<b>IT</b> 	<ul style="list-style-type: none"> <li>- MS Excel/MS Access</li> </ul>	<ul style="list-style-type: none"> <li>- embedded instrument software</li> </ul>	<ul style="list-style-type: none"> <li>- condition monitoring software</li> <li>- condition database</li> </ul>	<ul style="list-style-type: none"> <li>- condition monitoring software</li> <li>- big data platform</li> <li>- wifi network</li> <li>- statistical software</li> </ul>
<b>Organisation</b> 	<ul style="list-style-type: none"> <li>- experienced craftsmen</li> </ul>	<ul style="list-style-type: none"> <li>- trained inspectors</li> </ul>	<ul style="list-style-type: none"> <li>- reliability engineers</li> </ul>	<ul style="list-style-type: none"> <li>- reliability engineers</li> <li>- data scientists</li> </ul>

# Current use of data for PdM

## What data do we use?

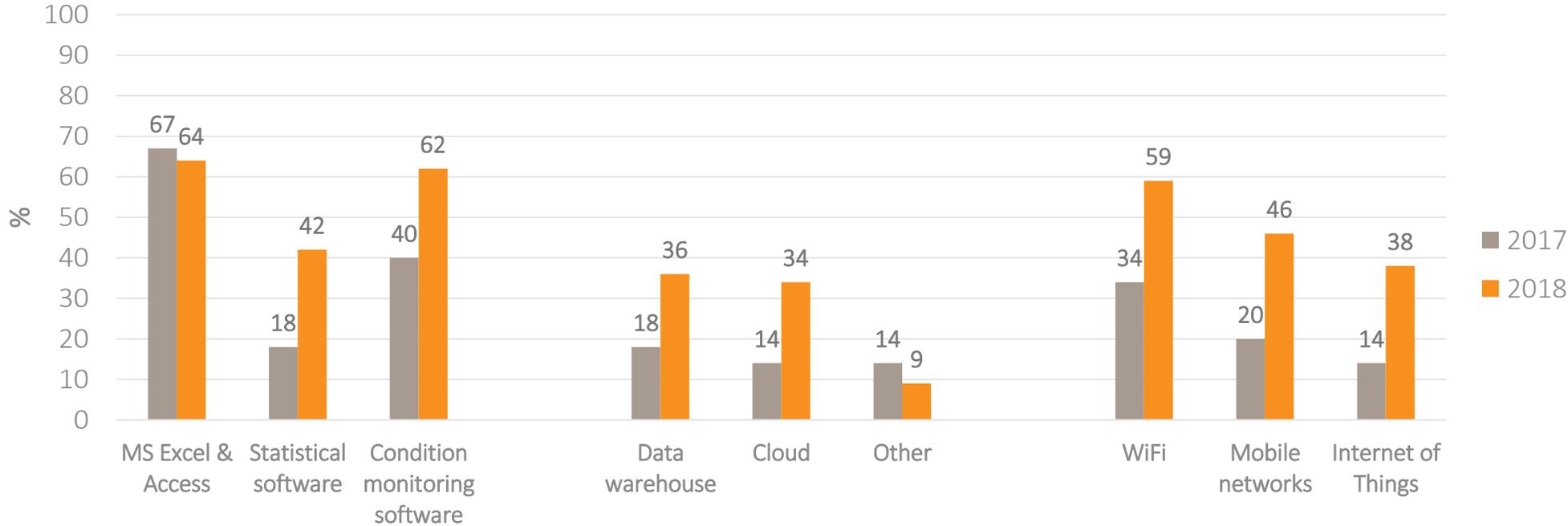
What types of data are used for Predictive Maintenance?



# Actual IT solutions for PdM

## IT solutions

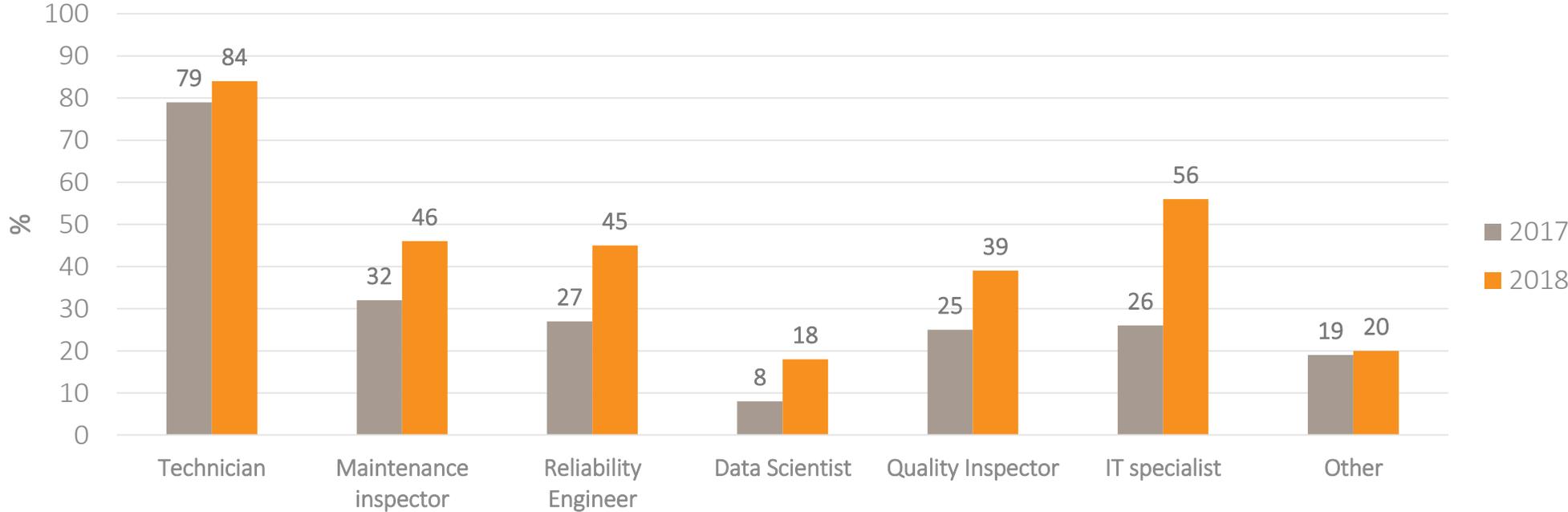
Which hard & software solutions are used for Predictive Maintenance?



# Actual roles involved with PdM

## Involved roles?

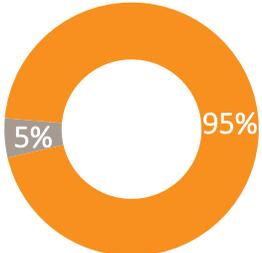
### What functions are involved with Predictive Data?



# The added value of PdM 4.0

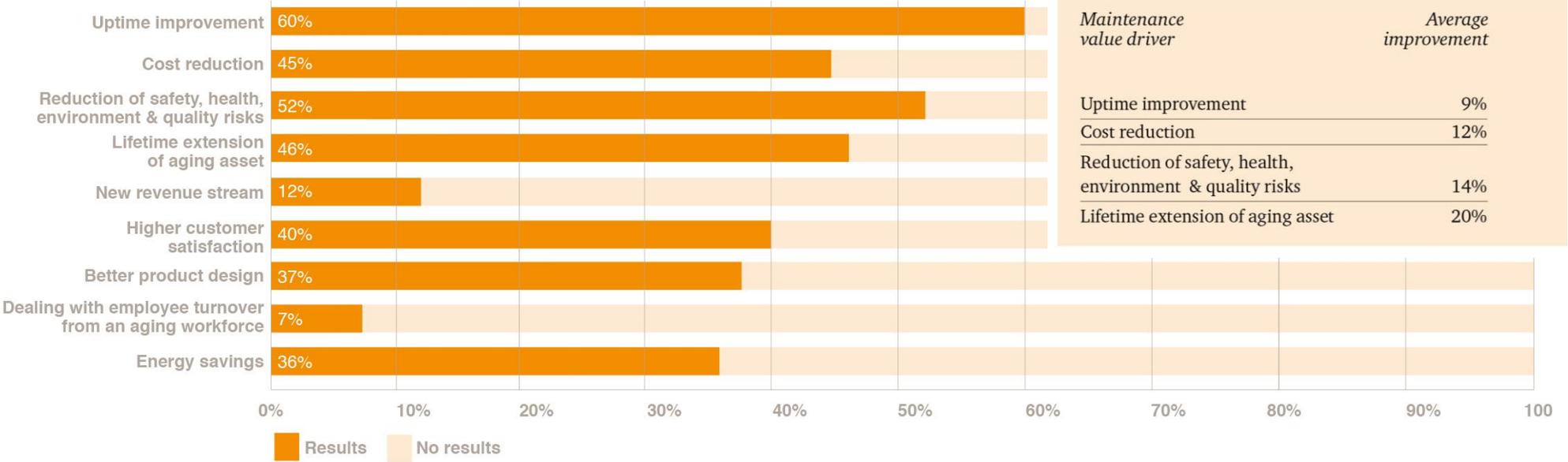
## Contribution

### Results of PdM 4.0?



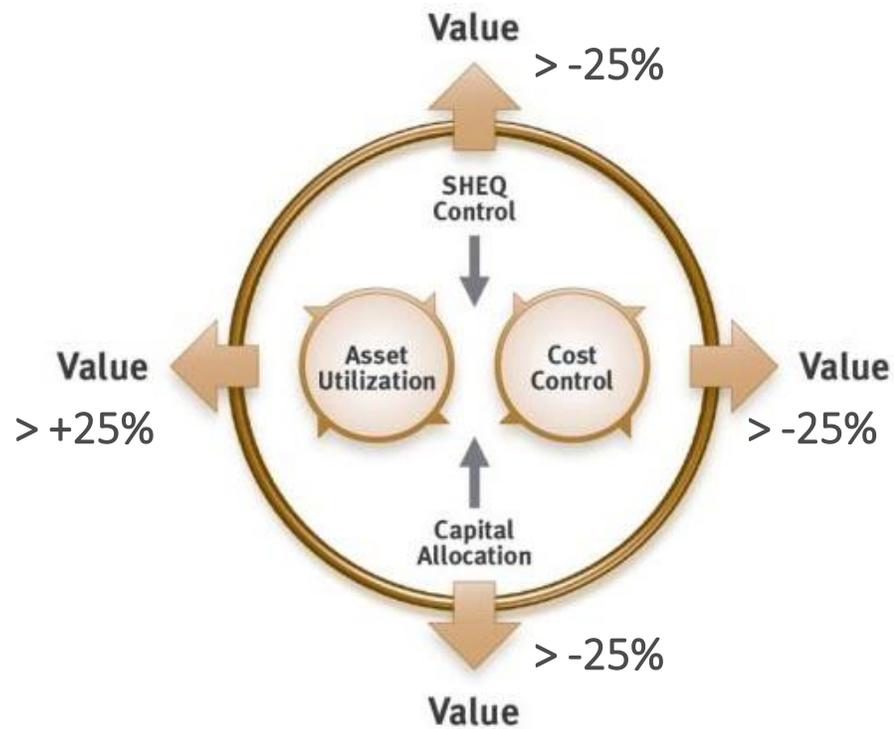
■ Positive results  
■ No results (yet)

*Results from PdM 4.0 (percentage of respondents that report results for each value driver)*



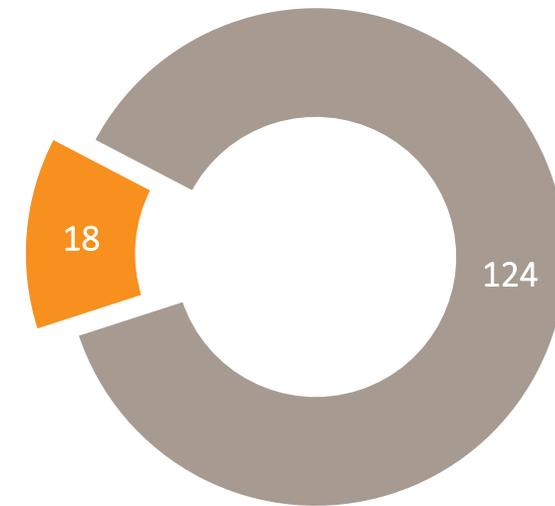
# PdM 4.0 Champions

## Criteria for a PdM 4.0 Champions



## PdM 4.0 Champions

142 PdM 4.0 Companies

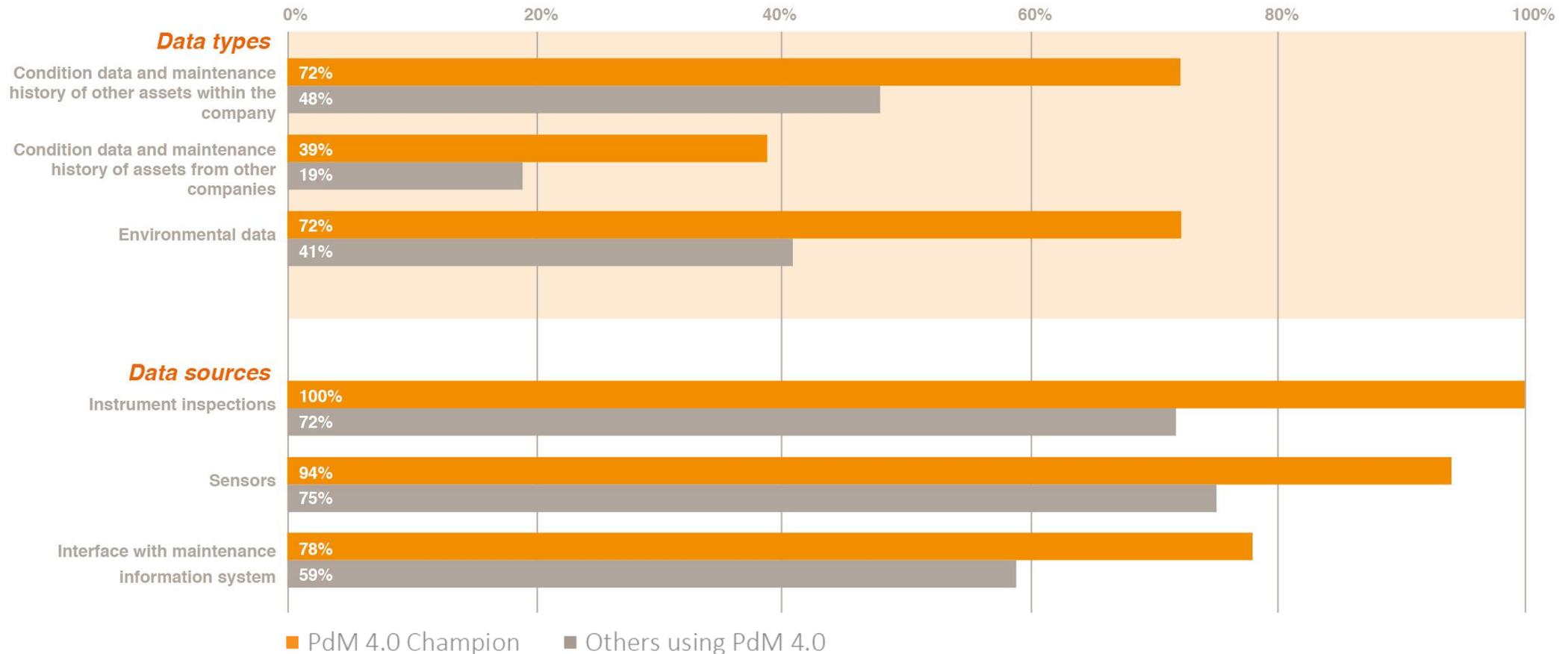


■ PdM 4.0 Champion ■ Others using PdM 4.0

# PdM 4.0 champions versus others using PdM 4.0 (1/2)

## Use of Data types - Data sources

percentage that use specific capabilities



# PdM 4.0 champions versus others using PdM 4.0 (2/2)

## Hardware & Software - Functions

### Hardware & software

Condition monitoring software

83%

59%

Mobile networks

72%

42%

Internet of Things

44%

37%

Cloud

50%

32%

### Functions

Reliability engineers

61%

43%

Data scientists

33%

14%

Quality inspectors

67%

35%

IT specialists

78%

54%

0%

20%

40%

60%

80%

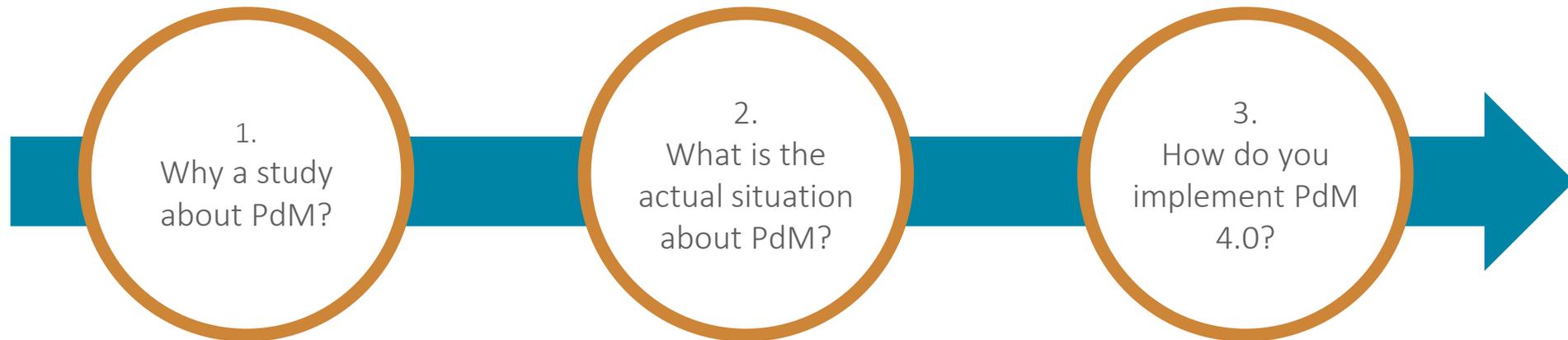
100%

■ PdM 4.0 Champion

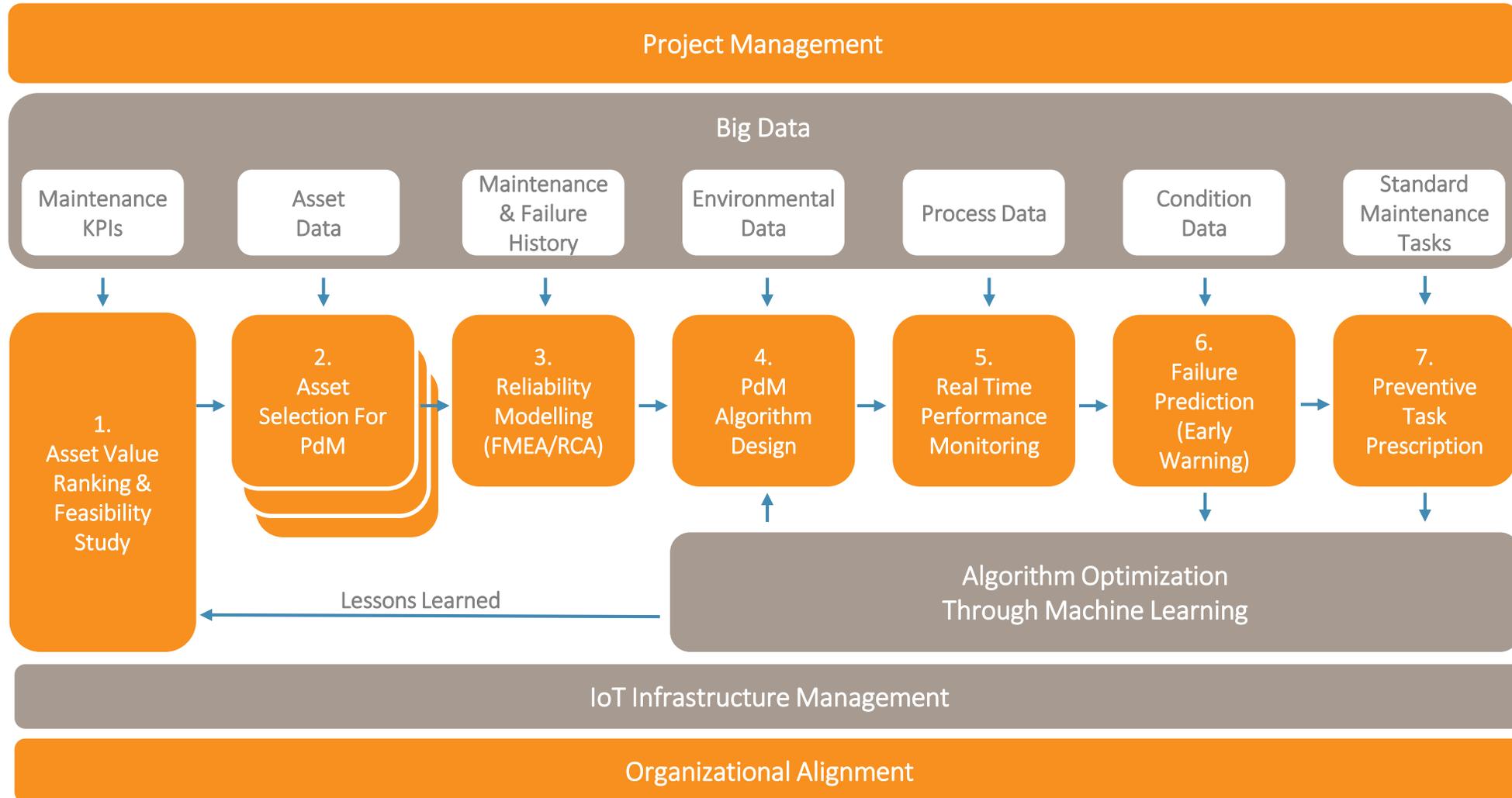
■ Others using PdM 4.0

# Agenda

## Steps

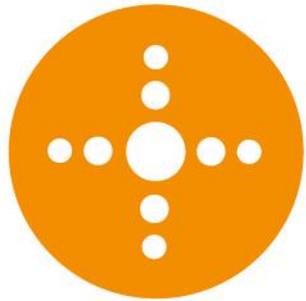


# Implementation approach for PdM4.0



# Call To Action

## Blueprint for PdM 4.0 success



Plot your  
PdM 4.0  
strategy

1



Create  
initial pilot  
projects

2



Define the  
capabilities you  
need

3



Become a  
virtuoso in data  
analytics

4



Transform  
into a digital  
maintenance  
organisation

5



Actively plan  
an ecosystem  
approach

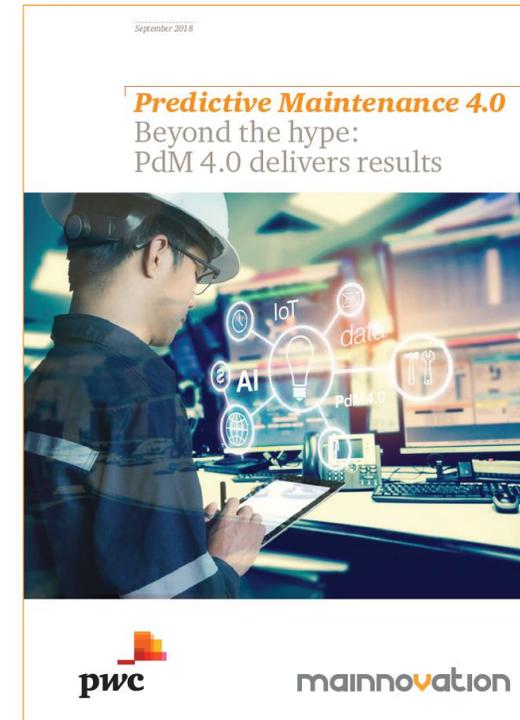
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# Conclusions

## PdM 4.0: Beyond the hype

- Predictive Maintenance is **not a hype**: More and more companies show interest in PdM 4.0
- These companies use **new data sources**, new **hard & software** solutions. New **roles** in maintenance & asset management are created
- **95%** of the companies with experience in PdM 4.0 have tangible **positive results**. On average:
  - + 9% Uptime
  - - 12% OPEX Costs
  - -14% SHEQ Risks
  - +20% Lifetime extension of aging assets
- The **PdM 4.0 Champions** can be used as **role model** to tune your future plans
- **PwC and Mainnovation** can help you in this journey

## Free copy of the study?



- Mainnovation: booth C1-3
- PwC: booth A1-1



# EURO MAINTENANCE 4.0

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